

Fiscal 1996: *Another Record Year*

As in every year since Xilinx was founded, the company again achieved record revenues in fiscal year 1996 (April 1995-March 1996). Fiscal 1996 revenues totaled \$560.8 million, an increase of 58% over fiscal 1995, reflecting the continuing strength of our product line and expansion of the programmable logic market.

Key accomplishments of fiscal 1996 include the following:

- The flagship XC4000 series products contributed revenues of over \$250 million, more than doubling the revenue of the prior year.
- International revenues grew by more than 80% to \$198 million.
- Xilinx Ireland, our first wholly-owned manufacturing site outside of the U.S., became fully operational.
- The merger with NeoCAD Corp. was completed, providing access to powerful new software solutions.
- Access to leading-edge process technology was enhanced with a 25% equity investment in an 8-inch wafer fabrication facility in a joint venture with United Microelectronics Corp.
- Our commitment to product development was exemplified by research and development spending of approximately \$65 million, 63% more than the second-largest programmable logic supplier.

As noted by Willem Roelandts, Chief Executive Officer, "Xilinx is well-positioned as we enter fiscal 1997. New products that we introduced in the second half of fiscal 1996, including the high-performance XC4000E, the high-density

XC4000EX, and the Flash-based in-system-programmable XC9500 CPLD family, should become key revenue drivers next year. Moreover, all these silicon products will be supported by a new, more-powerful, and easier-to-use software solution. Looking ahead, we remain optimistic about the overall growth of programmable logic and our position within this market."

Paced by growth in the European market, revenues for the fourth fiscal quarter (ending in March) reached a record \$149.7 million, up 37% from the same quarter one year ago, and 4% from the immediately previous quarter.

Founded in 1984, Xilinx is the world's largest supplier of programmable logic devices. Xilinx stock is traded on the NASDAQ exchange under stock symbol XLNX. ♦

TRAINING UPDATE

Advanced Training Available

The advanced training course is again available at Xilinx headquarters in San Jose, California. The session focuses on features of the Xilinx devices and development system that allow experienced users to create more efficient designs.

Advanced training will be useful for anyone "pushing the envelope" in terms of the speed and density of Xilinx FPGA products, especially the XC4000 family devices. The primary focus is on floorplanning and the use of the new graphical Floorplanner™.

Classes are scheduled regularly at Xilinx headquarters starting in May. The class is open to all in-warranty Xilinx customers at no charge. Previous experience with the Xilinx products is a prerequisite for the advanced training course.

For more information or to register, visit WebLINX (www.xilinx.com) on the World Wide Web, call Xilinx Training at 408-879-5090, or e-mail to customer.training@xilinx.com. ♦